

Q1. Professional Development Narratives – North Central Region

Subject Area #8: Partnerships and Collaboration / Professional Relationships

Extension professionals must be aware of issues and variables vital to the community being served, and understand how these variables impact program prioritization, planning, and delivery. They must continuously seek opportunities that build strategic partnerships which leverage and build support for Extension programming that reaches organizational goals and serve communities. Content areas for this training may also include: establishing and supporting teams, advisory boards, committees, councils, etc. (e.g., coaching, mentoring, creating a vision, implementing action plans).

Q2. Which state do you represent?

- Illinois
- Indiana
- Iowa
- Kansas
- Michigan
- Minnesota
- Missouri
- Nebraska
- North Dakota
- Ohio
- South Dakota
- Wisconsin
- Other:

Q3. Please provide your name.

First Name

Matt

Last Name

Hanson

Q4. Please provide your email address

matt.hanson@wisc.edu

Q5. Provide a brief description of the professional development program that addresses Partnerships and Collaboration / Professional Relationships. [Less than 250 words.]

*If you do not offer training on Partnerships and Collaboration / Professional Relationships, please state that here, and return the survey.

Professional development focusing on Partnerships, Collaboration and Professional Relationships is interwoven into new colleague onboarding as well as through programmatic trainings offered to staff. The new colleague orientation program includes Relationship Building and Trust, which are essential components of the work Extension does. Michael Brenneis, a data specialist, provides mapping resources to help participants better understand where underrepresented populations live so we can better engage with them.

Q6. Please provide a title (or short one-sentence description) that can be used to identify the training.

Building Relationships and Trust

Q7. Describe the intended audience for this training (e.g., is it part of on-boarding for all Extension staff, does it focus on staff with a certain level of experience, is it for specific program areas, are their elements designed for unique aspect of community/county-based educators versus state specialists, etc.). [Less than 100 words.]

All Extension staff receive the training as part of the Foundation's onboarding process. After that, program areas offer their staff both resources and training to assist them with relationship-building

Q8. What are the core skills this training will instill in the audience? [Less than 250 words, and bulleted examples are encouraged.]

-Importance of relationships to the outreach work we do -Listening first to seek to understand -Learning where underrepresented audiences live and work through a mapping exercise

Q9. Please check ALL key words that apply to this professional development opportunity.

- communication skills (personal/educator)
- communication skills (delivery programs)
- conflict (management/resolution)
- digital program delivery
- digital learning principles
- Diversity, Equity, Inclusion (DEI)
- evaluation
- facilitation
- goal setting
- leadership
- marketing
- mentorship
- needs assessments

- onboarding (included in general onboarding)
- orientation to CES (included in general onboarding)
- partners
- risk management
- reaching new audiences
- teaching skills/techniques
- volunteers (in delivering programs and teaching roles)
- volunteer (overall management and coordination)
- volunteer - systems
- other: [explain]

Q10. How is this training offered? [Check all that apply]

- Face-to-face / in person
- Live/interactive zoom/webinar (internet based, time-fixed, with the instructor)
- Asynchronous learning
- Other: Please describe:

Q11. Is this training open to other states/institutions?

- No
- Yes - How do other states/institutions access the training and describe any permissions that need to be obtained to utilize this training:

Q12. Is there a registration/tuition/fee to participants?

- No (please continue the survey)

Yes - Please describe the cost per person and if there are differences for out-of-state participants.

Q13. Provide a website for additional information, if applicable.

Q14. Provide a name and contact information of someone who can answer questions about this training.

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Location Data

Location: [\(43.0747, -88.7891\)](#)

Source: GeolIP Estimation

